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ARDENT

WORLD-CLASS BUSINESS MANAGEMENT

The Microsoft business solution for heavy machinery, equipment and vehicle industries



 Microsoft Dynamics AX

Delivered By
ARDENT

In Partnership with
ANNATAIDMS

Annata IDMS for the Heavy Machinery and Vehicle Industries

Annata IDMS is designed for any organisation involved in the manufacture, import, distribution, sales, service or rental of industrial machinery or vehicles. Based on the world-class Microsoft Dynamics AX software, Ardent delivers Annata IDMS - an end-to-end solution for your type of business. We understand that responsiveness is key to winning and retaining business in some very challenging times. But Annata IDMS, delivered by its only fully accredited UK partner, Ardent Solutions, goes further; it supports proactive management of your business to drive growth.

This integrated solution builds on the existing functionality of Microsoft Dynamics AX to connect all aspects of your business giving you a comprehensive solution that covers your entire business. Annata IDMS places your equipment or vehicle at the heart of ERP. This device-centric approach turns traditional, vanilla software on its head to create a business system that maximises utilisation, manages crucial maintenance history, warranties, service contracts and device availability. Annata users can respond to customer enquiries quicker, increase labour productivity, spot trends in usage and critical maintenance requirements before they occur and ultimately, increase profitability.

Solution benefits:

- **Greater visibility of end to end supply chain**
- **Improved productivity from manufacturing to after sales**
- **Track and gain control of costs**
- **Improve device utilisation**
- **Faster response to customer enquiries**
- **Improved labour productivity**
- **Streamline integration with manufacturers**
- **Strong parts and workshop management**
- **React faster to equipment issues**
- **Proactive dealer management**
- **Impressive analysis for business management**
- **Empower staff to make better decisions, faster**
- **Built on modern, world class ERP**
- **High user adoption with familiar look and feel**
- **Leverage any existing investment in Microsoft**
- **On premise or hosted deployment available**

Be more competitive, win more business

Annata IDMS has user-friendly quotation templates that make it easier and faster to calculate a price, mindful of agreed margin parameters and with one eye firmly fixed on costs to maximise your profit. Your contract management is seamless, giving you access to all of the information appertaining to that device at your fingertips and increasing customer satisfaction levels. Furthermore, you can more accurately predict future usage of the device by tracking actual and lost sales, ensuring that you never miss an opportunity to fully utilise every piece of equipment.

Greater efficiency, improved productivity

The Annata IDMS solution has easy drill-down technology to enable users to access transaction level detail at every stage of your process. Staff feel more empowered to make decisions and can respond to customer requirements faster. Better utilisation of data ensures that labour and workshop resources are maximised. From time consuming routines to HR management, processes are shorter, better defined and staff can access information they need to make their day to day decisions. With Annata IDMS you'll see your employees being more efficient and effective, thus increasing productivity without increasing headcount.

Successful solutions delivered by Ardent

Ardent works closely with both Microsoft and Annata to deliver a world-class ERP solution. We have vast experience of working with organisations involved in the manufacture, import, distribution, sales, servicing or rental of capital equipment, machinery and vehicles. Our consultants and support staff are fully Microsoft accredited in Microsoft Dynamics AX and Microsoft Infrastructure with the average years of industry experience amongst our team standing at over 20.



Annata IDMS Guide to Features:

In an industry where competition is high and a fast response can make all the difference to your bottom line, Annata IDMS can deliver a range of features that increase efficiency and drive productivity throughout your business and into your supply chain. Delivered by Ardent Solutions, we offer you a comprehensive solution that will align your business with your customers and their needs and improve profit. It connects all parts of your operations to give employees greater visibility of your business, empower them to make faster, better decisions and win new business. It even has an online self-service feature that allows a customer to access and manage their account, thus lowering administrative costs. Features include:

Fleet management

- Rental & fleet
- Pre booking and reservation
- Flexible price set-up
- Leasing
- Rental invoicing
- Contract management

Device management

- Item configuration
- Purchase with configuration
- Accessory installation
- Sales with configuration
- Trade-ins
- Transfer between locations
- Owner history
- Device statistics
- Device shipments

Case management

- Service orders
- Service history
- Operation codes with flat rates
- Clock in and clock out
- Time slot placement
- Flexible invoicing
- Recalls and notifications
- Claims
- Maintenance plans

Parts management

- Item grouping and template creation
- Supplier item handling and pricing
- Item number change
- Item browser
- Forecasting and coverage
- Lost sales registration
- Emergency orders
- Return items handling
- Refurbished parts
- Sales statistics

Supplementary features

- Enhanced document handling
- Flexible form filtering
- Payment management
- Invoice approval
- Analytics

Device Life Cycle and Procedures



Ardent Solutions works closely with both Microsoft and Annata to deliver you a world-class ERP solution designed for your specific industry. We have a high level of competence and experience in the manufacture, distribution, sales, service and rental of capital equipment and vehicles. Ardent is the only fully-accredited provider of Annata IDMS in the UK.

Part of The Waterdale Group, a privately owned and managed IT Group, you will benefit from a wealth of experience and a partner that works hand in hand with you to minimise risk, maximise returns and deliver a successful project.

To find out more about Ardent Solutions or any of the solutions offered by The Waterdale Group visit our website.

www.ardentsolutions.co.uk



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