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Ardent Solutions has partnered with Adaptable Solutions to offer Sales Forecasting for Microsoft Dynamics AX

Modern logistics management requires ever more accurate inventory planning and it is for this reason that Ardent Solutions has partnered with Adaptable Solutions in order to offer its clients the Sales Forecasting add-on for Microsoft AX.

Ardent Solutions Ltd is the first Dynamics AX Partner in the UK to be appointed as a partner for Sales Forecasting. "We have been in discussion with Roger Fleury from Ardent Solutions since February and are very pleased to have formed a relationship with such a major Dynamics AX Partner in the UK", says Duncan Cox, Managing Director of Adaptable Solutions. "We will be taking particular care to support them as they take on the module and we look forward to a successful partnership with them".

Sales Forecasting for Microsoft Dynamics AX is a fully integrated module which enables users to generate sales forecasts quickly and easily without the complexity of interfacing to non-AX forecasting products. They get powerful Sales Forecasting functionality while enjoying all the benefits of a module developed specifically for AX. Sales Forecasting calculates forecasts of future sales demand from sales invoice data, providing a powerful tool that enables companies to intelligently plan ahead. Forecasts are generated using statistical formulae and are graphically presented for comparison with sales history. Sales history can be manually adjusted to remove abnormal demand and forecasts can be adjusted to reflect promotions and other known influences, both without losing the original figures.

"Payback on this quickly configured module should be pleasantly swift in any company that needs to bridge the gap between variable customer demands and the needs of managing suppliers and general stock replenishment. Sales Forecasting ensures consistent rules are applied to the art of Sales Forecasting, while retaining the ability to include an individual's business experience and expertise. Critical stock holding decisions can then be immediately actioned throughout the business using the integrated approach of Dynamics AX."

Roger Fleury, Ardent Solutions

Adaptable Solutions Limited is headquartered in Auckland, New Zealand and is experienced in Microsoft Dynamics™ AX, the most modern Enterprise Resource Planning (ERP) solution available in the market today. Adaptable Solutions provide 'add-on' software modules for Microsoft Dynamics AX, such as Sales Forecasting, that are specifically designed to enable customers to streamline their supply chain through better planning, scheduling and reporting.

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About Ardent Solutions Limited

Based in the West Midlands, Ardent Solutions is a privately owned company that provides integrated business solutions covering all aspects of the enterprise - such as finance, manufacturing, distribution, customer relationship management, service management, business intelligence and e-commerce.

Founded in 1990, Ardent Solutions has over 18 years experience working with software houses to offer mid-market organisations bespoke solutions which address a broad range of business needs. The company works with clients across a wide spread of sectors, including the Service Industries, Energy & Environmental, Medical, Education, Manufacturing and Automotive.

As a Microsoft Gold partner, Ardent Solutions is one of the top UK resellers of Microsoft's Dynamics software. Systems can be either conventionally installed on the customer's own servers, or fully hosted at a secure data centre using a subscription payment model.

Ardent Solutions has strategic alliances with many other IT providers including Microsoft, Sage, Oracle, IBM and more, enabling it to deliver total business solutions to its customers.

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